

PATENT

Attorney Docket Number ET00-001CIP

Kindly amend the above application as follows:

In the Specification:

/ On Page 1, please delete the inventor list paragraph at lines 4-8 and replace it with - -

b1 Jeffrey Conklin, William Flanagan, David Foucher and Daniel Foucher- -

[/ On Page 1, please delete the paragraph at lines 11-19 and replace it with: - This is a

continuation in part of co-pending applications: Application Serial No. 09/192,735, entitled "System for Iterative, Multivariate Negotiations Over a Network" filed

11/16/98, now US Patent No. 6,141,653; Application Serial No. 09/192,729, entitled

"System and Method for Providing and Updating User Supplied Context for a

b2 Negotiations System" filed 11/16/98, now US Patent No. 6,338,050;

Application Serial No. 09/192,979, entitled "System and Method for Representing

Data and Providing Electronic Non-Repudiation in a Negotiations System" filed

11/16/98, now US Patent No. 6,336,105; and Application Serial No. 09/192,848,

entitled "System and Method for Ordering Sample Quantities Over a Network" filed

11/16/98, now US Patent No. 6,332,135.- -

[/ ³⁸ On Page ~~46~~, at line 15, please delete the paragraph at that line and replace it with - -

Figures 15c-1 through 15c-2 are block diagrams showing a proposed letter of credit

b3 using the present invention.- -

In the Section titled Abstract, please delete the first paragraph in its entirety and replace it with -

by An automated system of record creates and administers a sponsored community for participants. Participants use an automated negotiations engine for iterative, multivariate negotiations that stores each set of terms at each iteration to form a system of record. The automated negotiations engine can also be used to propose and negotiate specifications, prototypes and implementations of other systems. An active contract feature informs the results of such negotiations, by incorporating predefined templates to track activity related to the concluded negotiation. The system implements a higher level of security by validating activities against the originally negotiated terms. A contract authority assigns a unique identifier to each transaction to track activities against the transaction for analysis and reporting. A multiple repository enables users to maintain the non-repudiation data for transactions in which they participate at user designated locations. Participants can also use process mining to measure the effectiveness of processes. - -